



Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 1 of 1

Before Completing an Annuity Application

- ✓ Ensure all appointment paperwork is complete according to state regulations
- ✓ Complete the two required forms of AML training
- ✓ Complete all State Mandated Continuing Education
- ✓ Complete American National's Annuity New York Product Training Course

► **NOTE: Training completion is required PRIOR to signing an application**

Completing the Annuity Application

Required Forms	Palladium MYG NY	ANICO Strategy PLUS 7 & 10 NY	WealthQuest Citadel 5 & 7 NY	Century Plus NY	Palladium Immediate Annuity NY
Annuity Application	✓ (Form Series ANY-11059-FD)	✓ (Form Series ANY-11059-EIA)	✓ (Form Series ANY-11059-FD)	✓ (Form Series ANY-11059-FD)	✓ (Form Series ANY-11059-SPIA)
Product Disclosure	✓ (Form Series ANY-4888)	✓ (Form Series ANY-10635 or ANY-10636)	✓ (Form Series ANY-11601 or ANY-11602)	✓ (Form Series ANY-11012)	✓ (Form Series ANY-10275)
Annuity Suitability & USA Patriot Act Form (Form ANY-4465)	✓	✓	✓	✓	✓
Definition of Replacement (Form ANY-112)	✓	✓	✓	✓	✓
Equity Indexed Annuity Disclosure (Form ANY-208)		✓			
Withholding Certificate for Annuity Payments (Form W4-P)					✓
Regulation 60 Packet (Form ANY-25-IM)	Required: If application is a replacement				
Non-Qualified 1035 Exchange Request (Form ANY-4394-NQ)	Required: If funding is coming from a non-qualified source				
Qualified Transfer or Rollover Request (Form ANY-4394-Q)	Required: If funding is coming from a qualified source				

► **NOTE: Additional forms may be required depending on your client's financial needs**

Submitting the Application and Follow Up

- Electronically scan the full application using ExpertScan in the agent portal and receive a policy number instantly
- The application can be mailed to the address located on the top of this form
- Applications are reviewed for good order typically within 48 - 72 hours of receipt by the Home Office
- Track the application status and review any pending requirements in the Policy Inquiry portal



Application for Individual Fixed Deferred Annuity—NY
American National Life Insurance Company of New York

Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 1 of 6

1 Owner If IRA or TSA, the owner and annuitant must be the same person.

Type of Ownership Individual Trust Custodian Corporation Pension Plan Charity

First Name _____ M.I. _____ Last or Non-Natural Entity Name _____
 Date of Birth _____ Trust Date _____ SSN ITIN EIN _____
 Resident Address _____ City _____ State _____ ZIP _____
 Mailing Address (Same as Resident Address) _____ City _____ State _____ ZIP _____
 Email Address _____ Telephone _____

Gender: M F
 U.S. Citizen: Yes No

▶ NOTE:

- If a trust, corporation, or charity is named as owner, copy of trust agreement or corporate resolution must be provided.
- If Inherited IRA, the owner's name must be in the following format: Deceased IRA Holder Name For Benefit Of Living Beneficiary Name. Inherited IRA is only allowed for spouse beneficiary.
- The number shown in this application is my correct taxpayer identification number (or I am waiting for a number to be issued to me.)
- A non-spousal Inherited IRA is only permitted if the Original IRA Owner's date of death was prior to January 1, 2020.

2 Joint Owner Not available with qualified plans.

Relationship to Owner: _____

First Name _____ M.I. _____ Last or Non-Natural Entity Name _____
 Date of Birth _____ Trust Date _____ SSN ITIN EIN _____
 Resident Address _____ City _____ State _____ ZIP _____
 Mailing Address (Same as Resident Address) _____ City _____ State _____ ZIP _____
 Email Address _____ Telephone _____

Gender: M F
 U.S. Citizen: Yes No

▶ NOTE: If a trust, corporation, or charity is named as owner, copy of trust agreement or corporate resolution must be provided.

3 Annuitant Complete if different than owner. If IRA or TSA, the owner and annuitant must be the same person.

First Name _____	M.I. _____	Last Name _____	Gender: <input type="checkbox"/> M <input type="checkbox"/> F U.S. Citizen: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Date of Birth _____	<input type="checkbox"/> SSN <input type="checkbox"/> ITIN			
Resident Address _____	City _____	State _____	ZIP _____	
Mailing Address (<input type="checkbox"/> Same as Resident Address) _____	City _____	State _____	ZIP _____	
Email Address _____	Telephone _____			

4 Beneficiary Designation
 A Date of Birth or SSN is required for each beneficiary. Complete Additional Beneficiary Page if additional space is needed. Unless otherwise specified, all beneficiaries in the same class will share equally. Allocations must total up to 100% and must be indicated in whole percentages.

<input type="checkbox"/> Primary	Percent Payable <input type="text"/> %	Relationship to Owner: _____		
First Name _____	M.I. _____	Last Name or Non-Natural Entity Name _____		
Date of Birth _____	Trust Date _____	<input type="checkbox"/> SSN <input type="checkbox"/> ITIN <input type="checkbox"/> EIN	Gender: <input type="checkbox"/> M <input type="checkbox"/> F	
Resident Address _____	City _____	State _____	ZIP _____	
Telephone _____				
<input type="checkbox"/> Primary <input type="checkbox"/> Contingent	Percent Payable <input type="text"/> %	Relationship to Owner: _____		
First Name _____	M.I. _____	Last Name or Non-Natural Entity Name _____		
Date of Birth _____	Trust Date _____	<input type="checkbox"/> SSN <input type="checkbox"/> ITIN <input type="checkbox"/> EIN	Gender: <input type="checkbox"/> M <input type="checkbox"/> F	
Resident Address _____	City _____	State _____	ZIP _____	
Telephone _____				

5 Plan Type

<p><input type="checkbox"/> Qualified If qualified, check the type of plan applied for. (Simple IRA's not available.) Inherited IRA is only allowed for spouse beneficiary.</p> <p>Annuity Type</p> <p><input type="checkbox"/> IRA <input type="checkbox"/> SEP</p> <p><input type="checkbox"/> Roth IRA <input type="checkbox"/> TSA-403b <input type="checkbox"/> Inherited IRA</p> <p><input type="checkbox"/> Other _____</p>	<p><input type="checkbox"/> Non-Qualified</p>
--	--

6 Premium Payment

If Qualified:

Funding Option
 Contribution Tax Year _____
 Rollover
 Transfer

If Non-Qualified:

Funding Option
 Cash with Application
 1035 Exchange
 Non-1035 Exchange

If Cash with Application or Qualified Contribution

Amount: \$ _____

► **NOTE: Check must be payable to American National Life Insurance Company of New York. If purchasing a flexible annuity and you plan to use EFT for subsequent premiums, please include a check in the amount of the initial premium and complete Section 7.**

If Rollover / Transfer / 1035 Exchange / Non-1035 Exchange

Rollover Amount: \$ _____ Transfer Amount: \$ _____
 1035 Exchange Amount: \$ _____ Non-1035 Exchange: \$ _____

Total Expected Premium

Amount: \$ _____

7 Flexible Annuity Products - Billing Data

Mode: Annual Semiannual Quarterly Monthly Amount: \$ _____
Method: Direct EFT (Attach Voided Check) Salary Deduction*

► **NOTE: EFT is not available for initial premium, only subsequent premiums are drafted. The minimum EFT amount is \$100.**

*Complete for Salary Deduction selection:

Franchise Name: _____ Franchise Number: _____

8 Premium Payor Complete if different than owner.

First Name _____	M.I. _____	Last Name or Non-Natural Entity Name _____		Gender: <input type="checkbox"/> M <input type="checkbox"/> F U.S. Citizen: <input type="checkbox"/> Yes <input type="checkbox"/> No
Date of Birth _____	Trust Date _____	<input type="checkbox"/> SSN	<input type="checkbox"/> ITIN <input type="checkbox"/> EIN	
Mailing Address _____		City _____		State _____ ZIP _____
Email Address _____		Telephone _____		

9 Product Selection

Fixed Deferred Annuity

Please select the plan applied for below:

- Palladium® MYG 3
- Palladium® MYG 5
- Palladium® MYG 6
- Palladium® MYG 7
- Palladium® MYG 10
- Century Plus Annuity
- WealthQuest® Citadel 5 Diamond Annuity
- WealthQuest® Citadel 7 Diamond Annuity

10 Annuity Plan Disclosures

Palladium® MYG

This annuity is an individual single premium fixed deferred annuity with a multiple year interest rate guarantee. This annuity will earn interest at the declared accumulation interest rate for the interest rate guarantee period selected above. This annuity has a 10-year surrender charge schedule.

Following the interest rate guarantee period, we will credit interest at a rate determined by us annually on each contract anniversary. Interest rates declared after the interest rate guarantee period may be higher or lower than the current declared interest rate; however, subsequent declared interest rates will never be less than the minimum guaranteed interest rate specified in your contract.

This annuity will earn an interest rate enhancement of 1% during the first contract year. The interest rate enhancement is only available with the 5, 7, or 10 year interest rate guarantee periods. There are no charges or fees associated with the interest rate enhancement, however the value of the interest rate enhancement is recovered through lower renewal interest rates. We do not currently offer versions of the MYG 5, 7, or 10 without the interest rate enhancement. It is important to note that the cumulative rate of return on this product may or may not exceed the cumulative rate of return on a similar product which does not contain an interest rate enhancement.

Additionally, as long as the declared interest rate, without any interest rate enhancement, is greater than the minimum guaranteed interest rate, we will credit additional interest of 0.10% per year for contracts with a premium of \$100,000 or greater.

Century Plus Annuity

This annuity is an individual single premium fixed deferred annuity. The initial premium payment will earn interest at the declared accumulation interest rate (interest rate) for 1 year following the date we receive your initial premium payment. This annuity has a 10-year surrender charge schedule.

Following the first contract year, we will credit interest at a rate determined by us annually on each contract anniversary. Interest rates declared after the first contract year may be higher or lower than the current declared interest rate; however, subsequent declared interest rates will never be less than the minimum guaranteed interest rate specified in your contract.

This annuity will earn an interest rate enhancement of 5% during the first contract year. There are no charges or fees associated with the interest rate enhancement, however the value of the interest rate enhancement is recovered through lower renewal interest rates. We do not currently offer a version of this product without an interest rate enhancement. It is important to note that the cumulative rate of return on this product may or may not exceed the cumulative rate of return on a similar product which does not contain an interest rate enhancement.

Additionally, as long as the declared interest rate, without any interest rate enhancement, is greater than the minimum guaranteed interest rate, we will credit additional interest of 0.10% per year for contracts with an initial premium of \$100,000 or greater.

Annuity Plan Disclosures (continued)**WealthQuest® Citadel 5 Diamond Annuity**

This annuity is an individual fixed deferred annuity with premium payments allowed during the first year only. The initial premium payment will earn interest at the declared accumulation interest rate (interest rate) for 2 years following the date we receive your initial premium payment. Each subsequent premium payment we receive during the first year will earn interest at the then declared interest rate for a 2 year period following the date of receipt. This annuity has a 5-year surrender charge schedule.

Your initial premium payment and any subsequent premium payments during the first contract year will earn a 1% interest rate enhancement for a period of one year. There are no charges or fees associated with the interest rate enhancement, however the value of the interest rate enhancement is recovered through lower renewal interest rates. We do not currently offer a version of this product without an interest rate enhancement. It is important to note that the cumulative rate of return on this product may or may not exceed the cumulative rate of return on a similar product which does not contain an interest rate enhancement.

Additionally, as long as the declared interest rate, without any interest rate enhancement, is greater than the minimum guaranteed interest rate, we will credit additional interest of 0.10% per year for contracts with an initial premium of \$100,000 or greater.

Following the initial 2 year interest crediting period for any premium payment, we will credit interest at a rate determined by us, annually, prior to the anniversary of the premium payment. Declared interest rates will never be less than the minimum guaranteed interest rate specified in your contract.

WealthQuest® Citadel 7 Diamond Annuity

This annuity is an individual flexible premium fixed deferred annuity. This means that you may make additional premium payments to your contract at any time. The initial premium payment will earn interest at the declared accumulation interest rate (interest rate) for 2 years following the date we receive your initial premium payment. Each subsequent premium payment will earn interest at the then declared interest rate for a 2 year period following the date of receipt. This annuity has a 7-year surrender charge schedule.

Any premium paid during the first 3 contract years will earn a 2% interest rate enhancement for a period of one year. Premium payments received after the first 3 contract years will not receive an interest rate enhancement. There are no charges or fees associated with the interest rate enhancement, however the value of the interest rate enhancement is recovered through lower renewal interest rates. We do not currently offer a version of this product without an interest rate enhancement. It is important to note that the cumulative rate of return on this product may or may not exceed the cumulative rate of return on a similar product which does not contain an interest rate enhancement.

Additionally, as long as the declared interest rate, without any interest rate enhancement, is greater than the minimum guaranteed interest rate, we will credit additional interest of 0.10% per year for contracts with an initial premium of \$100,000 or greater.

Following the initial 2 year interest crediting period for any premium payment, we will credit interest at a rate determined by us, annually, prior to the anniversary of the premium payment. Declared interest rates will never be less than the minimum guaranteed interest rate specified in your contract.

11 Total Insurance / Annuities In Force On Owner

- Yes No Do you have existing life insurance or annuity coverage with this or any other company?
- Yes No Is the annuity applied for intended to replace, change, or use cash values of any existing life insurance or annuity contract in force with this or any other company?

If Yes, producer must provide and complete the appropriate replacement form.

12 Application Agreements

By signing this application I agree to the following statements and assurances:

- All statements made by, or by the authority of the applicant for the issuance of an annuity contract are deemed representations and not warranties.
- This entire application will be attached to and made part of any contract issued by American National Life Insurance Company of New York.
- I have read the application and all statements and answers as they pertain to me and such statements and answers are true and complete to the best of my knowledge and belief.
- The statements and answers in this application are the basis for any contract issued by American National Life Insurance Company of New York and no information about any person in the application will be considered to have been given to American National Life Insurance Company of New York unless it is stated in the application.
- I understand that the producer does not have American National Life Insurance Company of New York's authorization to accept risk, pass on insurability, or make, void, waive, or change any conditions or provisions of this application or the contract.
- American National Life Insurance Company of New York will have no liability until:
 - A contract is issued; and
 - The first premium due is paid in full while each proposed owner and annuitant is alive.
- I understand that federal law requires sufficient information to identify the parties to the purchase of an annuity, and that failure to provide such information could result in the annuity contract not being issued, delayed, unprocessed transaction requests, or termination.

Date: Month / Day / Year

Signed in (State)

X _____
Signature of Annuitant

X _____
Signature of Owner (if other than Annuitant)

X _____
Signature of Joint Owner/Trustee/Partner

X _____
Signature of Producer



Producer's Report
American National Life Insurance Company of New York

NF

Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



1 Producer's Report

► **NOTE: These questions must be answered in every case:**

- Yes No Does the owner have existing life insurance or annuity coverage with this or any other company?
- Yes No As Producer, do you have knowledge or reason to believe that the annuity applied for replace, change, or use cash values of any existing life insurance or annuity contract in force with this or any other company? If Yes, Producer must provide and complete the appropriate replacement form.
- Yes No **Do you have an appointment in progress or hierarchy change submitted?**

_____ x _____
Print Producer's Name **Producer's Signature** **Producer PC Number, SSN, or TIN**

_____ _____
 Telephone Number Email Address

Producers Commission Split
 List Name and Personal Code of all Producers, besides yourself, entitled to any commission with appropriate percentage.

_____ %
 Print Producer's Name Personal Code

_____ %
 Print Producer's Name Personal Code



Annuity Best Interest—Suitability Questionnaire / USA PATRIOT Act Form

American National Life Insurance Company of New York

NF

Mailing Address P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 1 of 6

This form is intended to gather your financial information and long-term goals to help your insurance agent form a reasonable belief whether the sale of an annuity is suitable and in your best interest. We will protect and keep your information confidential. For additional guidance, your insurance agent can refer to the Producer's Guide for this form.

1 Owner Information

If a Trust will be the owner, complete this form using the Trust's financial information. You may include the financial information of the grantor, if living.

Any additional information that provides a more complete understanding of the suitability of a trust arrangement should be included in written form on page 4. All trust documentation must accompany this form.

Full Name of Owner/Grantor/Partner _____	Age _____	Marital Status: <input type="checkbox"/> Married <input type="checkbox"/> Single
Number of Dependents _____	Ages of Dependents _____	
Joint Owner/Grantor/Partner (if applicable) _____	Age _____	Relationship to Owner _____

2 Financial Profile

If joint owners are spousal please provide the household financial information below. If joint owners are not spouses, complete a separate Annuity Suitability Form for each person.

- Have you had experience with any of the following investments and insurance products? If Yes, how long?

<input type="checkbox"/> Mutual Funds _____ # of yrs.	<input type="checkbox"/> 401(k) Plans _____ # of yrs.	<input type="checkbox"/> Stocks _____ # of yrs.
<input type="checkbox"/> Bonds _____ # of yrs.	<input type="checkbox"/> CDs _____ # of yrs.	<input type="checkbox"/> Savings Accounts _____ # of yrs.
<input type="checkbox"/> Life Insurance _____ # of yrs.	<input type="checkbox"/> Annuities _____ # of yrs.	<input type="checkbox"/> Other _____ # of yrs.
- In considering this product, what is your risk tolerance?

<input type="checkbox"/> Conservative (Low Risk)	<input type="checkbox"/> Moderately Conservative	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderately Aggressive
<input type="checkbox"/> Aggressive (High Risk)			
- Annual Gross Income \$ _____
- Source of Income (Check all that apply)

<input type="checkbox"/> Salary (W-2)	<input type="checkbox"/> Investments	<input type="checkbox"/> Social Security	<input type="checkbox"/> Pension Plans	<input type="checkbox"/> Reverse Mortgage
<input type="checkbox"/> Self-Employed <input type="checkbox"/> Other _____				
- What type of investments and insurance products do you currently own?

<input type="checkbox"/> Mutual Funds	<input type="checkbox"/> Stocks	<input type="checkbox"/> Bonds	<input type="checkbox"/> CDs	<input type="checkbox"/> Savings Accounts	<input type="checkbox"/> 401(k) Plans	<input type="checkbox"/> Fixed Annuities
<input type="checkbox"/> Term Life	<input type="checkbox"/> Whole Life	<input type="checkbox"/> Variable Annuities	<input type="checkbox"/> Variable Life Insurance			
<input type="checkbox"/> Equity Indexed Life Insurance <input type="checkbox"/> Equity Indexed Annuities <input type="checkbox"/> Other _____						

2 Financial Profile (Continued)

- 6.** Liquid Net Worth, prior to the annuity purchase you're considering, **(These are assets that can be easily converted to cash without incurring penalty charges. Do not include funds from a reverse mortgage.)**

\$ _____

- 7.** If you purchase an annuity, will your income and liquid net worth be enough to pay for your living expenses, considering your existing liabilities and obligations for their duration, medical expenses and emergencies?

Yes No

- 8.** If you were to purchase an annuity, how many months of living expenses can your Liquid Net Worth cover?

1 – 3 months 4 – 6 months 7 – 12 months 13+ months

► NOTE: Many financial planners recommend that a person maintain an amount of liquid net worth equal to 3 to 6 months of a person's monthly living expenses in case of emergencies.

- 9.** What is your estimated Federal Income Tax Bracket?

10% 12% 22% 24% 32% 35% 37%

- 10.** Have you taken or do you intend to take a reverse mortgage in the next 12 months on your personal residence?

Yes No

- 11.** Are you currently living in or are you planning on living in an Assisted Living Facility within the next 3 years?

Yes No Please explain _____

- 12.** Are you currently living in or are you planning on living in a nursing home within the next 3 years?

Yes No Please explain _____

- 13.** Why are you considering the purchase of an annuity? (Check all that apply)

Immediate Income Stable Growth Tax Deferral Estate Planning Death Benefit

Safety of Principal Retirement Potential to earn higher interest related to a market index

Option for lifetime income Post Purchase Liquidity Other _____

3 Transaction Information

If this transaction is a Single Premium Immediate Annuity, do not answer questions 14a or b.

- 14. a)** Do you intend to take distributions prior to attaining age 59 ½? Yes No

If Yes, please explain what exception you will rely upon to avoid the 10% federal tax penalty.

- b)** Do you intend to take withdrawals before the end of the surrender charge period? Yes No

If Yes, do you intend to withdraw more than 10% of the annuity value per year? Yes No

(If Yes, use the additional space provided in question 16p to explain your answer.)

- 15.** What source of funds will you use if you buy an annuity? (Check all that apply)

Savings Account Money Market Bank CD Stocks/Bonds/Mutual Funds Home Equity Loan

Reverse Mortgage Annuity Life Insurance Retirement Gift from _____

Other (please list) _____

- a)** Will any potential charges or penalties be incurred by using the above funds? Yes No

Amount \$ _____

- b)** Is the person writing the check other than the proposed owner of the annuity? Yes No

Please explain _____

- c)** Is the source of funds from a previously owned life insurance policy or annuity contract? Yes No

Please explain _____

4 Exchanges / Replacements

In the case of an exchange or replacement the insurance agent must have reasonable grounds to believe that the transaction is suitable taking into consideration the information provided in response to the questions below.

16. Will the annuity be funded by an Exchange or Replacement?

Yes No **(If Yes, please complete 16a through 16p.)**

Excluding this proposed transaction, have you exchanged an annuity within the last 36 months?

Yes No

If Yes, please give this information:

Company Name _____

Product Type (e.g. variable, fixed) _____

		Replaced	Proposed
a.	Is there a surrender charge? If Yes, list the current dollar amount.	<input type="checkbox"/> No <input type="checkbox"/> Yes \$ _____	Not Applicable
b.	What is the remaining Surrender Charge Period?	_____ Yrs.	_____ Yrs.
c.	Is the replaced/proposed contract qualified or non-qualified?	<input type="checkbox"/> Qualified <input type="checkbox"/> Non-Qualified	<input type="checkbox"/> Qualified <input type="checkbox"/> Non-Qualified
d.	Is there a Premium Enhancement (Interest Rate Enhancement) or Bonus? If Yes, provide the amount or percentage and how long you will receive this enhancement.	\$ or % For Yrs <input type="checkbox"/> No <input type="checkbox"/> Yes _____	\$ or % For Yrs <input type="checkbox"/> No <input type="checkbox"/> Yes _____
e.	Is there a Premium Enhancement or Bonus Recapture Charge? In other words, will the premium enhancement or bonus be forfeited?	<input type="checkbox"/> No <input type="checkbox"/> Yes \$ _____	<input type="checkbox"/> No <input type="checkbox"/> Yes \$ _____
f.	Is there a Market Value Adjustment (MVA)?	<input type="checkbox"/> No <input type="checkbox"/> Yes	No
g.	If there is a Market Value Adjustment (MVA), then what is the amount and is it positive or negative?	(Pos.) \$ _____ (Neg.) \$ _____	Not Applicable
h.	What is the Minimum Guaranteed Interest Rate over the life of the contract? (i.e. required by state law and in the contract)	_____ %	_____ %
i.	If replacing a fixed product to another fixed product, what is the current base fixed interest rate? (exclude any enhancements)	<input type="checkbox"/> N/A _____ %	<input type="checkbox"/> N/A _____ %
j.	If replacing a fixed or equity indexed product to an equity indexed product what is the base fixed interest rate?	<input type="checkbox"/> N/A _____ %	0%
k.	Is there an Annual Surrender Charge Free Withdrawal Privilege? —Year available for proposed contract?	<input type="checkbox"/> No <input type="checkbox"/> Yes _____ %	<input type="checkbox"/> No <input type="checkbox"/> Yes _____ % <input type="checkbox"/> Yr.1 <input type="checkbox"/> Yr.2
l.	Is there a Confinement Waiver Benefit? If Yes, what is the age limitation for the benefit on the annuity?	<input type="checkbox"/> No <input type="checkbox"/> Yes _____ Age	<input type="checkbox"/> No <input type="checkbox"/> Yes _____ Age
m.	Is there a Terminal Illness Waiver/Benefit?	<input type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/> No <input type="checkbox"/> Yes
n.	Are there any Rider Benefits being replaced and applied for? If Yes, please list type of rider benefits in the additional space on page 4.	<input type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/> No <input type="checkbox"/> Yes
o.	What is the total amount of fees associated with the Rider Benefits? (Percentages Not Accepted. If there are no fees, please respond N/A or 0.)	\$ _____	\$ _____

5 Recommendation Summary, Acknowledgement and Signatures

▶ NOTE TO INSURANCE AGENT:

You must maintain all documentation regarding this transaction as required by New York law. If any information is missing or changed on this form, the consumer must initial and date all changes or updates.

Recommendation Summary

I acknowledge that I have made a reasonable effort to obtain suitability information for the applicant as required by law. The compensation that I will receive for this sale did not influence the recommendation. I am recommending the purchase of _____

(Name of Specific Annuity)

If this is a replacement, I am conditionally recommending the product specified above, subject to my confirmation of favorable comparative data contained in the required replacement Regulation 60 Disclosure Statement.

I believe it is suitable and in the best interest of the applicant based on:

- The applicant's suitability information contained in this form;
- The product information and disclosure in the annuity disclosure form given to the applicant;
- The following needs and suitability considerations expressed by the applicant:
 - Safety of Principal Stable Growth Tax Deferral Immediate Income Risk Tolerance
 - Death Benefit Retirement Favorable Replacement Evaluation Estate Planning
 - Potential for Higher Interest Related to a Market Index Guaranteed Lifetime Income if Annuitized
 - Post Purchase Liquidity
 - Other (please list) _____

Print Name

x _____
Signature of Insurance Agent

Date: Month / Day / Year

Additional Insurance Agent's Recommendation Confirmation (if commission split)

If commissions are being split both agents are subject to the requirements of NY Rule 187. We require both agents to acknowledge that the transaction is suitable and in the best interest of the consumer. I acknowledge and agree that the recommendation is suitable and in the best interest of the consumer; and further I agree with the recommendation summary above.

Print Name

x _____
Signature of Additional Insurance Agent

Date: Month / Day / Year

Owner/Trustee/Partner

The information I have provided is true and complete to the best of my knowledge and belief.

If I am exchanging my current annuity, I understand that with this exchange:

- I am subject to the commencement of a new surrender charge period or commutation schedule; and
- I will lose the existing contractual benefits.

x _____
Signature of Owner/Trustee/Partner

x _____
Signature of Joint Owner/Trustee/Partner (if applicable)

Date: Month / Day / Year

Date: Month / Day / Year

6 USA PATRIOT Act Notice To be read by or to customer

The USA PATRIOT Act requires that we have an Anti-Money Laundering (AML) Program, notify customers that we verify their identity, and collect documents and information sufficient to provide verification. Failure to provide the requested identification will result in delays in the issuance of the requested coverage and may result in a decision not to accept your business.

Customer Identification Verification: we require our insurance agent to review and verify a **current** government issued photo ID for **EACH Owner/Trustee/Partner** associated with a contract. Information on such identification must be record below. If the Owner is a minor or non-legal entity, we must review the identification of the individual who submits an application on behalf of the minor or non-legal entity. We may use third party sources to verify the information provided.

▶ NOTE: The following information should be recorded exactly as it appears on the identification reviewed. If more than two owners to a contract, submit an additional USA PATRIOT Act Notice.

Name of Owner/Trustee/Partner	Name of Joint Owner/Trustee/Partner (if applicable)
Street Address (Not P.O. Box) _____ City _____ State _____ Zip _____ Date of Birth _____ Number on ID _____ Identification Expiration Date _____ State or Country _____ Form of ID used to verify the identification of the Owner/Trustee/Partner: <input type="checkbox"/> Driver's license <input type="checkbox"/> Passport <input type="checkbox"/> Resident Alien ID "Green Card" <input type="checkbox"/> Other (describe): _____	Street Address (Not P.O. Box) _____ City _____ State _____ Zip _____ Date of Birth _____ Number on ID _____ Identification Expiration Date _____ State or Country _____ Form of ID used to verify the identification of the Joint Owner/Trustee/Partner: <input type="checkbox"/> Driver's license <input type="checkbox"/> Passport <input type="checkbox"/> Resident Alien ID "Green Card" <input type="checkbox"/> Other (describe): _____

1. Check the appropriate entity and **submit copies of documentation** indicating the existence of a legitimate business entity (e.g. Articles of Incorporation, Certificate of Limited Partnership, Joint Venture Agreement, or similar document/ agreement governing the formation and operation of the entity).

- | | |
|--|--|
| <input type="checkbox"/> Corporation, LLC, Professional Association | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> General Partnership or Joint Venture | <input type="checkbox"/> Trust and All Other Entities |

2. Insurance Agent Acknowledgement (check **one**):

- I certify that I personally met with the proposed Owner/Trustee/Partners and reviewed the above identification document. To the best of my knowledge, it accurately reflects the identity of the proposed Owner/Trustee/Partners.
- I was unable to personally review the identification documents for the reason stated below. I certify that, to the best of my knowledge, the information provided by the Owner/Trustee/Partners is true and accurate.
 Reason for not reviewing document: _____

▶ NOTE: Failure to personally review the identification documents will result in processing delays in order to verify customer identity and may result in a decision not to accept the business.

x _____
Insurance Agent Signature **Date:** Month / Day / Year



Insurance Producer Disclosure for Qualified Annuity Sale

American National / One Moody Plaza, Galveston, TX 77550-7947

NF

Overnight Address American National Insurance Company, Mail Processing Center,
Attn: Annuity 10427, 1949 E. Sunshine St., Springfield, MO 65899-0001
Mailing Address PO Box 10427, Springfield, MO 65808-0427 / **Phone** 1-800-252-9546



Page 1 of 3

1 Company Selection

- American National Insurance Company
- American National Life Insurance Company of New York

2 Producer Information

Producer Name ("I" and "My") _____ Producer PC Number _____

Proposed Owner Name ("You" and "Your") _____

This Disclosure and Acknowledgement Form ("Form") provides important information you should know before purchasing an annuity contract issued by American National ("the Company"). This Form describes 1) the relationship between the producer and the Company, 2) the commission the producer will receive if you purchase this annuity contract, and 3) certain charges and adjustments applicable under the proposed annuity contract and other information. **You must provide a copy of this disclosure to the customer. You are required by law to keep a copy of this acknowledgement in your files for six (6) years.**

- The Company Exclusive Representative** I exclusively represent the Company. I do not offer any other annuity contracts for use in a qualified plan or IRA other than contracts issued by the Company. I also offer life insurance through the Company.
- Non-Exclusive/ Non-registered Representative** I represent insurance companies other than the Company. Through such other companies, I have the ability to offer fixed annuities, indexed annuities, and life insurance.
- Non-Exclusive/ Registered Representative** I represent insurance companies other than the Company. In addition to fixed annuity contracts, I have the ability to offer indexed annuities, variable annuities, life insurance and securities. However, in this transaction (funding a qualified plan or an IRA) I have the ability to offer fixed annuities, indexed annuities, and life insurance.

3 Commissions

- **NOTE:**
- Indicate the percentage of commission received below, if unknown, fill in the dollar amount
 - If commissions are being split, the commission identified below will represent the total commission to be split among the applicable number of producers or entities.
 - If the options below are not applicable to the application, place N/A in the corresponding field.

The U.S. Department of Labor (“DOL”) requires that the amount of the commission that will be paid directly or indirectly by the insurance company to the selling producer(s) in connection with the purchase of an annuity used to fund a qualified plan or IRA be disclosed to you. Based on the initial amount of premium you intend to submit with your application and any additional premiums applied in the first 12 months (if applicable), the compensation that would be paid by American National as follows:

Commission Your Producer(s) will Receive on the Premium Received in the First 12 Months:

_____ % or \$ _____

(A) Commission Your Producer(s) will Receive on Additional Premium Received:

Year	2	3	4	5	6	7	8	9	10	11+
Commission %										

(B) Commission Your Producer(s) will Receive based on Optional Trail Commissions:

Additional commission(s) will be paid to your producer(s) based on your contract value in the 2nd and subsequent years your contract remains in force, such commissions will never be more than the amount shown below. The years in force will be calculated on a 365-day year, beginning on the date the contract is issued. Additional commissions will be paid as follows:

Trail Commission _____ % or \$ _____

4 Charges, Adjustments, and Other Information

Your annuity product includes certain charges and adjustments that are required by the insurance company. These charges and adjustments may include surrender charges, market value adjustments, state-mandated premium charges, and fees for optional riders and benefits offered in your annuity contract. Detailed charges and other adjustments related to Your specific annuity are described in the required application and forms issued by the insurance company. It is important that you understand these charges and adjustments. Should you have any questions, please contact your producer for additional information.

Proposed Owner Acknowledgement

Date: Month / Day / Year

For questions about this document or your annuity contract, contact us at 1-800-252-9546 or visit our website www.americannational.com. **Keep this document for your records.**

5 Producer's Acknowledgement

By signing below, I represent that I will act with care, skill, prudence, and diligence and will place your financial goals, needs, risk tolerance and time horizon ahead of any of my own financial or other interests. I have not made any materially misleading statements. I may also receive other indirect compensation from this transaction such as health or retirement benefits. The total of any such indirect and direct compensation I receive shall not exceed reasonable compensation.

Producer Acknowledgement

Date: Month / Day / Year

► **NOTICE TO SELLING PRODUCER:** You must provide a copy of this disclosure to the customer.
You are required by law to keep a copy of this acknowledgement in your files for six (6) years.



USA Patriot Act Notification and Customer Identification Verification

American National Life Insurance Company of New York
344 Route 9W, Glenmont, NY 12077

page 1 of 1

Administrative Address:
One Moody Plaza, Galveston, TX 77550-7947 Business: (866) 490-3163
Mail Processing Center, Life Insurance Administration
1949 E. Sunshine St., Springfield, MO 65899-0001



1. **Client Name** _____ **Application / Policy / Contract Number** _____

Source of Funds W-2 Wages Investments Social Security or Pension Savings
 Another insurance policy / annuity contract Other (please explain) _____

USA PATRIOT Act Notice – to be read by or to customer.

2. The USA PATRIOT Act requires that We establish an Anti-Money Laundering (“AML”) Program, notify customers that We must verify the identity of the owner(s) of our contracts, and collect documents and information sufficient to provide such verification. You should know that failure to provide the requested identification will result in delays in the issuance of the requested coverage and may result in a decision not to accept your business.

Customer Identification Verification: In order to satisfy such obligations, We require our representative to review and verify a current government issued photo ID for each Owner/Trustee/Partner associated with a contract. Information on such identification must be recorded below. We may use third party sources to verify the information provided.

a. **Identification Verified** (One for each Owner/Trustee/Partner. Use additional forms if necessary.)

<u>Owner/Trustee/Partner</u>	<u>Joint Owner/Trustee/Partner</u>
Check one form of ID:	Check one form of ID:
<input type="checkbox"/> Driver's license	<input type="checkbox"/> Driver's license
<input type="checkbox"/> Resident Alien ID (Green Card)	<input type="checkbox"/> Resident Alien ID (Green Card)
<input type="checkbox"/> Passport	<input type="checkbox"/> Passport
<input type="checkbox"/> Other: (Describe) _____	<input type="checkbox"/> Other: (Describe) _____

The following information should be recorded exactly as it appears on the identification reviewed

_____ Name	_____ Date of Birth	_____ Name	_____ Date of Birth
_____ Street Address (not PO Box)		_____ Street Address (not PO Box)	
_____ City, State, Zip		_____ City, State, Zip	
_____ Number on ID	_____ State or Country	_____ Number on ID	_____ State or Country
_____ Identification Expiration Date		_____ Identification Expiration Date	

b. **Entity Verification:** Check the appropriate entity as listed below and submit copies of documentation viewed to gain first-hand knowledge of the existence of a legitimate business. If the Owner is a minor or non-legal entity, review the identification of the individual who submits an application on behalf of the minor or non-legal entity.

- Corporation, LLC, professional association, or professional corporation:** Articles of Incorporation, Organization or Association or similar document filed in the state in which the entity is formed
- Limited Partnership:** Certificate of Limited Partnership or similar document filed in the state where the partnership is formed
- General Partnership or Joint Venture:** Agreement, Joint Venture Agreement or similar agreement governing the formation and operation of the partnership
- Trust and All Other Entities:** Document governing the formation and operation of the entity

3. I certify that I personally met with the proposed Owner(s)/Trustee(s)/Partners and reviewed the above identification document. To the best of my knowledge, it accurately reflects the identity of the proposed Owner(s)/Trustee(s)/Partners.
 I was unable to personally review the identification documents for the reason stated below. I certify that, to the best of my knowledge, the information provided by the Owner(s)/Trustee(s)/Partners is true and accurate.

Reason for not reviewing documents _____

Note: Failure to personally review the identification documents will result in processing delays in order to verify customer identity and may result in a decision not to accept the business.

Representative Name _____ Personal Code _____

Representative Signature _____ Date _____



Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163

Page 1 of 6

Summary

Thank you for considering the WealthQuest® Citadel 7 Diamond Annuity—NY. We want to make sure that you understand its features and benefits.

This is an individual flexible premium fixed deferred annuity. This means that you may make additional premium payments to your contract at any time.

This is a tax-deferred annuity which means you do not pay taxes on the interest earned until the money is paid to you. This is a fixed annuity, which means it earns a specified interest rate during the life of the contract.

This annuity is intended for long-term accumulation needs, such as retirement planning. It is not meant to be used to meet short-term financial goals. There is a declining seven year surrender charge and you may incur significant charges if you take an early withdrawal that is in excess of the 10% free withdrawal amount (see the **Fees, Expenses & Other Charges** section of this disclosure for details).

Please read the following information carefully, then sign and return the attached client acknowledgement with your application.

If you have questions about this annuity, please contact your insurance agent or contact a company representative at 1-866-490-3163.

The Annuity Contract

The Owner

The Owner is the person who has the authority to exercise all rights under the contract. Joint Owners are permitted, and if the contract is owned by joint owners, they have equal ownership rights and both owners must authorize any exercise of ownership rights.

The Annuitant

The Annuitant is the person on whose life the annuity benefit payments are based. The Annuitant may not be changed if this Contract is not owned by a Natural Person. If this Contract is not owned by a Natural Person, the death of the Annuitant will be treated as the death of the Owner and a new Annuitant may not be designated.

The Beneficiary

The Beneficiary is the person designated to receive the death benefit of the contract.

► How will the value of my annuity grow?

Your initial premium payment will earn interest for the first year at an enhanced guaranteed rate and a lower guaranteed rate for the second year. The initial premium payment and each subsequent premium payment that we receive during the life of the contract will earn interest at the then declared interest rate for a period of 2 years following the date we receive the premium. Renewal rates are determined annually by the company. See page six for the current interest rate we are paying.

Interest Rate Enhancement

Any premium paid during the first 3 contract years will earn a 2.00% Interest Rate Enhancement for a period of one year. Premium payments received after the first 3 contract years will not receive an Interest Rate Enhancement. There are no charges or fees associated with the Interest Rate Enhancement, however the value of the Interest Rate Enhancement is recovered through lower renewal interest rates. The Company does not currently offer a version of this product without an Interest Rate Enhancement. It is important to note that the cumulative rate of return on this product may or may not exceed the cumulative rate of return on a similar product which does not contain an Interest Rate Enhancement.

Please retain this form for your records.

Additional Interest

Additionally, as long as the declared interest rate, without any Interest Rate Enhancement, is greater than the Minimum Guaranteed Interest Rate, we may credit Additional Interest of 0.10% per year to the Annuity Value for contracts with an initial premium equal to or greater than \$100,000. There is no charge for this feature.

Following the initial 2 year interest crediting period for any premium payment, we will credit interest at a rate determined by us, annually, prior to the anniversary of the premium payment. Declared interest rates will never be less than the Minimum Guaranteed Interest Rate specified in your contract. There is no charge for this feature.

All interest rates, including the Interest Rate Enhancement and Additional Interest, are specified as annual effective rates of interest. Interest will be credited to your annuity daily on a compound basis based on a 365 day year. Any withdrawals, including interest only withdrawals, will reduce the amount of interest credited to your contract.

► What is my Annuity Value?

The Annuity Value of your contract is equal to the premium payment, less any applicable federal and/or state premium taxes, plus credited interest, less any Partial and/or Systematic Withdrawals and their associated Surrender Charges. The Annuity Value is used to determine the annuity payments.

The Annuity Value depends on:

- The amount of premium;
- Interest Rates declared; and
- Whether withdrawals have been taken.

Rate Lock Guarantee

American National Life Insurance Company of New York (the "Company") has rate lock procedures to "lock in" an interest rate while an application is pending. If the rate lock conditions are satisfied, a higher interest rate will be honored even if the Company lowers interest rates after the date of the application. The rate lock conditions are described below:

Cash with Application

To "lock-in" the previous month's interest rate, the application, check and Definition of Replacement form must be signed and dated in the prior month. The application, check and Definition of Replacement must be received within the first three business days of the month.

1035 Exchanges or Transfers of Funds from Non-Insurance Accounts

To "lock-in" the previous month's interest rate, the application must be received within the first three business days of the month. A 60-day rate lock will begin on the date the application is signed. Funds must be received from the other financial institution within the 60-day rate lock period. If multiple premiums are expected, the annuity will not be issued until all funds have been received. If the last premium is received after the expiry of the 60-day rate lock period, the rate lock will not apply to any of the premium. Funds that do not qualify for the 60-day rate lock period include premium from a checking or savings account. On the date of issue, the contract will be credited with the higher rate in effect on the date the Definition of Replacement form was signed or the then-current ("new money") rate in effect.

Benefits

► How do I get annuity benefit payments from my annuity?

10% of the Annuity Value, as of the beginning of each contract year, may be withdrawn free of surrender charges each year. Systematic withdrawals are available and may be started at issue or some predetermined date in the future. Systematic withdrawals may be made for a fixed amount or for the interest that has accrued on the Annuity Value since: a) the issue date when the option is selected at issue, b) the last withdrawal payment when the option is active, or c) since the contract anniversary.

Systematic withdrawals that are in excess of the 10% free withdrawal amount are subject to surrender charges as discussed in the fees, expenses and other charges section.

Please retain this form for your records.

At maturity, if your Annuity Value is at least \$5,000, you may elect to receive annuity benefit payments according to the settlement option you select. We offer a variety of settlement options:

- Payments for a Fixed Period.
- Payments for a Fixed Period and Life Thereafter.
- Payments for Life Only.
- Payments of a Fixed Amount.

Other Settlement Options may be used with our agreement.

The amount of the guaranteed annuity benefit payments will be based on the actual Annuity Value of your contract at maturity. All premium payments paid into your contract will be allocated to the Company's general account, and all benefits paid will be paid from the general account.

Prior to maturity, you may elect to have the total Surrender Value paid to you in a single lump sum, or you may mature the contract early and receive annuity benefits under a settlement option, as designated in your annuity contract.

► What happens if the Owner dies?

If the Owner dies before distributions under a settlement option have begun:

- The contract may be continued under a Spousal Continuation. If the sole surviving beneficiary is the spouse of the owner, they may elect to become the owner and continue the contract; or
- The Death Benefit of the contract will become payable. The Death Benefit will be the Annuity Value on the date we receive Proof of Death and will be payable first to any existing Joint Owner. If no Joint Owner is present, the Death Benefit will be paid to the Beneficiary(ies).

► What happens after the Annuitant dies?

If the Annuitant dies before distributions under a settlement option have begun:

- You may select a new Annuitant. If the Owner is a natural person, you have the option to select a new Annuitant. If no Annuitant is selected, the youngest Owner will become the Annuitant; or
- The Death Benefit of the contract will become payable. If the Owner is not a natural person, the Death Benefit will be the Annuity Value on the date we receive Proof of Death and may be distributed according to the terms of the contract.

If the Annuitant dies after distributions under a settlement option have begun:

Any remaining guaranteed payments will continue to be made according to the Settlement Option in effect on the date of the Annuitant's death.

Fees, Expenses & Other Charges

This annuity has a declining 7-year surrender charge. A charge is taken for any withdrawals in excess of the 10% free withdrawal amount allowed each contract year. The surrender charge reduces the value of your annuity.

Surrender Charge Free Withdrawal Amount

After the contract is issued, 10% of the Annuity Value, determined as of the beginning of each contract year, may be withdrawn free of Surrender Charges each year. For qualified contracts: If IRS Required Minimum distributions are greater than the 10% limit, we will increase the limit to equal the IRS Required Minimum distributions so you may withdraw them without incurring any surrender charges.

The declining surrender charge is shown in this schedule:

Contract Year	1st	2nd	3rd	4th	5th	6th	7th	8+
Surrender Charge	7%	7%	7%	6%	5%	4%	2%	0%

Guaranteed Minimum Cash Surrender Value (Principal Guarantee):

Your contract provides a minimum guaranteed value should you decide to surrender your contract. The Guaranteed Minimum Surrender Value will not be less than the total amount of premiums paid, less any Partial Withdrawals, Systematic Withdrawals, Required Minimum Distributions (for pension qualified contracts) and surrender charges that have been assessed minus any applicable taxes that have not already been deducted. This guarantee only applies if a full surrender is taken.

Please retain this form for your records.

► **Do I pay any other fees or charges?**

No. There aren't any other fees or charges on this annuity.

Taxes

► **How will payouts and withdrawals from my annuity be taxed?**

This will depend on the source of the money you use to make premium payments to your annuity.

If you purchase the annuity with qualified funds, such as funds from qualified retirement plans, tax-sheltered annuities, or other qualified sources, you would not have paid income tax on the money used to purchase the annuity so the payout you receive will be taxable as income. Withdrawals taken prior to age 59½ may incur a 10% IRS penalty. You should seek the advice of a tax advisor.

If you purchase the annuity with non-qualified funds, meaning the money used for the premium payments did not have any special tax status and would have already been taxed, a portion of the payout you receive will be considered a return of previously taxed principal and excluded from taxation, and a part will be taxed as income.

Consult your tax advisor or tax attorney for your specific circumstances.

► **Does buying an annuity in a retirement plan provide extra tax benefits?**

No. Buying an annuity within an IRA, 401(k), or other tax-deferred retirement plan does not give you any extra tax benefits. Choose your annuity based on its other features and benefits as well as its risks and costs, not its tax benefits.

Limitations of Waiver of Surrender Charges

The WealthQuest® Citadel Diamond 7 Annuity—NY contains a Waiver of Surrender Charge provision. It is important to note that the waiver is subject to the following limitations:

Disability

If the original contract owner (any owner in the case of joint owners) is physically disabled for a period of 12 months, the Company will waive the surrender charge for any full surrender, partial surrender, or systematic withdrawal of the contract. This waiver is not available if: 1.) the contract owner is receiving Social Security Disability Benefits on the date the annuity contract is issued; 2.) the contract owner is age 65 or older when the owner becomes disabled; or 3.) the contract owner was diagnosed with a terminal illness prior to or on the date the annuity contract is issued and becomes disabled within the first two contract years.

Confinement

If the original contract owner (any owner in the case of joint owners) is confined for 60 or more consecutive days to a state licensed hospital, convalescent care or hospice facility, no surrender charge will be imposed on any full surrender, partial surrender, or systematic withdrawal of the contract. The contract owner must be age 80 or younger on the date the annuity contract is issued and must have entered the hospital, convalescent care or hospice facility at least 90 days after the annuity contract is issued to be eligible for the Confinement Waiver. This waiver is not available if: 1.) the contract owner is confined to a hospital, convalescent care or hospice facility on the date the annuity contract is issued; or 2.) this application was signed by a power of attorney.

Under these waivers, the Company will waive the surrender charge upon any full surrender, partial surrender, or systematic withdrawal of the contract up to an aggregate amount of \$250,000 over the lifetime of the contract. This limit applies to all annuity contracts held by the original contract owner with the Company. Contract owners who are corporations, trustees or other non-natural persons are not eligible for these waivers.

Please retain this form for your records.

Other Information

► What else do I need to know?

- If you choose a settlement option, you will no longer be able to take withdrawals. If you choose a non-life contingent settlement option, you will have the option to commute your remaining annuity benefit payments. Life contingent settlement options may not be commuted.
- We may change your annuity contract from time to time to follow federal or state laws and regulations. If we do, we'll tell you about the changes in writing.
- We pay the insurance agent for selling the annuity to you.
- New York gives you 30 days to look at an annuity after you buy it. If you decide during that time that you don't want it, you can return the annuity and get all your money back. Read your contract to learn about your Notice of 30 Day Right to Cancel Contract. If this is a replacement, the right to examine period expires sixty (60) days after the contract is delivered.
- If you are using this contract to fund a qualified plan or IRA and have not elected an optional rider, you will incur no additional charges, fees or discounts taken against the contract value. See the "Fees, Expenses & Other Charges" section of this document. If you have elected an optional rider, see your rider's disclosure document for additional charges associated with that rider.
- If you did not have a face to face meeting with your insurance agent when purchasing this annuity, you can obtain general information regarding annuities from a free Annuity Buyer's Guide you can request from the Company at 1-866-490-3163.

► **NOTE:** This Disclosure Statement is not intended to be a complete explanation of your contract. Please read your contract carefully for more complete details. Contact your insurance agent or the Company with any questions.

Please retain this form for your records.



**Disclosure Statement for the WealthQuest®
Citadel 7 Diamond Annuity—NY (Client Acknowledgement)**
American National Life Insurance Company of New York

NF

Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 6 of 6

1 Owner/Annuitant's Statement

I confirm that:

- I have read the WealthQuest® Citadel 7 Diamond Annuity—NY Product Brochure.
- I have read the WealthQuest® Citadel 7 Diamond Annuity—NY Disclosure statement consisting of six pages and have kept a copy.

I will receive a first year guaranteed interest rate of _____% and a second year rate of _____% for an initial premium of \$100,000 or more (0.10% less when premium received is less than \$100,000). Each subsequent premium payment that we receive during the life of contract will earn interest at the then declared interest rate for a period of 2 years following the date we receive the premium. Renewal rates are determined annually by the company.

Name of Annuitant

X _____
Signature of Owner

Date: Month / Day / Year

X _____
Signature of Joint Owner / Trustee / Partner

Date: Month / Day / Year

2 Insurance Agent's Statement

- I certify receipt of \$ _____ given to purchase a WealthQuest® Citadel 7 Diamond Annuity—NY contract.
 1035 Exchange Transfer of Funds

If the source funds for this annuity originated from a qualified retirement plan or IRA, I am relying on the 84-24 Prohibited Transaction Exemption and I have provided a Disclosure and Acknowledgment form as required by the U.S. Department of Labor regulations, including the commissions that I will receive.

I certify that:

- A complete copy of this Disclosure Statement has been provided to the owner; and
- I have reviewed the Disclosure Statement with the Owner and informed the owner of the features of the contract and potential consequences of the transaction both favorable and unfavorable.
- I have not made statements that differ from this material nor have I made any promises about the expected future values of this annuity.

X _____
Signature of Insurance Agent

Insurance Agent PC Number, SSN, or TIN

▶ NOTE: • A copy of the Client Acknowledgement, page 6, must be sent in with application packet. (A complete copy to be left with client).
• This Disclosure is intended to be used with Form WQ7NQ(NY); Form WQ7PQ(NY).

Not FDIC/NCUA insured | Not a deposit | Not insured by any federal government agency | May lose value



Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 1 of 2

1 Applicant Information

Applicant Name

2 Sales Material

Other than the required Product Disclosure, please indicate below all sales material used with the client in the sale of this contract. If an item is not listed, a copy of it should be submitted with the application.

Annuities

<p>ASIA PLUS 7 Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form ANY-10773)</p> <p><input type="checkbox"/> EIA Disclosure (Form ANY-208)</p> <p><input type="checkbox"/> Rate Lock Procedure (Form ANY-10789)</p> <p><input type="checkbox"/> Illustration</p> <p>ASIA PLUS 10 Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form ANY-10774)</p> <p><input type="checkbox"/> EIA Disclosure (Form ANY-208)</p> <p><input type="checkbox"/> Rate Lock Procedure (Form ANY-10789)</p> <p><input type="checkbox"/> Illustration</p>	<p>WealthQuest Citadel 5 Diamond Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10593)</p> <p><input type="checkbox"/> Illustration</p> <p>WealthQuest Citadel 7 Diamond Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10597)</p> <p><input type="checkbox"/> Illustration</p> <p>Palladium Multi-Year Guarantee Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 4884)</p> <p><input type="checkbox"/> Illustration</p>	<p>Palladium Immediate Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10273)</p> <p><input type="checkbox"/> Illustration</p> <p>Century Plus Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 11011)</p> <p><input type="checkbox"/> Illustration</p>
--	---	--

Life Insurance

<p>Signature Guaranteed Universal Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10801)</p> <p><input type="checkbox"/> Preliminary Information</p>	<p>Signature Indexed Universal Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10694)</p> <p><input type="checkbox"/> Equity Indexed Disclosure (Form ANY-72)</p> <p><input type="checkbox"/> Illustration</p>	<p>Signature Whole Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10916)</p> <p><input type="checkbox"/> Illustration</p>
--	--	--

3 Other Sales Material

If any other sales material used, please list:

4 Signatures

I verify that all sales material used in the sale and writing of this application is contained in the above list, that copies of any sales material used but not listed above are attached and if a replacement, is within American National Life Insurance Company of New York's written position with respect to the acceptability of replacements.

Agent Name

Agent Code

x _____
Signature of Agent

Date: Month / Day / Year

Regulation 60



This packet details the procedures that must be followed on all replacements in the state of New York.

ANNUITIES

- ANICO Strategy Indexed Annuity Plus 7 – NY
- ANICO Strategy Indexed Annuity Plus 10 – NY
- WealthQuest® Citadel 5 Diamond Annuity – NY
- WealthQuest® Citadel 7 Diamond Annuity – NY
- Palladium® Immediate Annuity – NY
- Palladium® Multi-Year Guarantee Annuity – NY
- Century Plus Annuity – NY

LIFE INSURANCE

- Signature Guaranteed Universal Life Insurance – NY
- Signature Indexed Universal Life-NY
- Signature Whole Life Insurance – NY



AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK

888-501-4043 | LAD.AmericanNational.com

For Agent Use Only; Not for Distribution or Use with Consumers.

ANY-25-LAD | 08.23

New York Regulation 60 Replacement Procedures



Step 1

- For all New York applications, complete the Definition of Replacement (Form: ANY-112).
If questions 1–6 are all answered NO, continue to Step 2. If any questions are answered YES, skip to Step 3.
- For all New York applications, complete the Verification of Sales Material (Form: ANY-24-LAD)
- Include proposal with ANY-24-LAD

Step 2 (Non-Replacement)

- Complete, sign and date the Definition of Replacement (Form ANY-112)
- Complete application and all state required forms
- Leave a copy with the applicant
- Submit all forms
- No further action is required

Note: All forms should be signed and dated at the same time.

Step 3 (Replacement)

- Complete, sign and date the following forms:
 - ANY-112 (Definition of Replacement)
 - ANY-110 (Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts)
 - ANY-11125 (Confirmation of Recommendation)
 - ANY-23 (Notification of Potential Replacement and Authorization to Release Information)

Note: ANY-23 must be submitted for each policy being replaced.

- Include most recent annual or quarterly statement for each policy being replaced
- Complete application and all other state required forms
- Leave a copy with the applicant
- Submit all forms listed above

Note: All forms should be signed and dated at the same time.

Step 4 (Processed by American National)

- Upon receipt of all required forms in good order, American National will forward ANY-23 to the Existing Insurer. American National will give the Existing Insurer 20 days to provide the requested information.
- If the requested information is not received in 20 days, American National will continue to step 5.

Step 5 (Disclosure Statement-Processed by American National and Agent)

- Upon receipt of replacement information from Existing Insurer, American National will complete the appropriate Disclosure Statement (Form ANY-111 or ANY-113).

Note: if American National has not received the requested information from the Existing Insurer within 20 days the company will use good faith approximates, based on information obtained from the provided Annual or Quarterly statement.

- American National forwards the completed Disclosure Statement (Form ANY-111 or ANY-113) to the Agent. If applying for an annuity, the Confirmation of Recommendation (ANY-11125) will also be sent by American National.
- Agent completes the Agent Statement section of the Disclosure Statement (Form ANY-111 or ANY-113) and signs the Confirmation of Recommendation (ANY-11125), confirming their continued recommendation of the product, and returns both forms to American National.

Note: Applicant's signature is not required.

Important: The policy will NOT be issued until the Agent signs and returns the completed Disclosure Statement (Form ANY-111 or ANY-113) AND the Confirmation of Recommendation (ANY-11125).

Upon receipt of the signed and completed Disclosure Statement, and good order completion of underwriting and/or outstanding requirements, the policy will be issued. The Disclosure Statement will be included with the Policy Packet and mailed to the Agent for delivery to the Applicant.

Life Forms

May be submitted by mail, email, or fax to:

Mail: American National Life Insurance Company of New York
Mail Processing Center
P.O. Box 4408
Springfield, MO 65808-4408

Email: ANICONYLIFE@AmericanNational.com

Fax: 281-538-6727

Annuity Forms

Must be submitted as originals. Please submit all Regulation 60 forms along with the application to:

Mail: American National Life Insurance Company of New York
Mail Processing Center
P.O. Box 4408
Springfield, MO 65808-4408

If requested, any additional annuity Regulation 60 correspondence may be submitted by email or fax to:

Email: ANICONYANNUITY@AmericanNational.com

Fax: 281-535-4623

Additional Information: If an application or other required forms are not submitted accurately or are incomplete, American National will notify the agent of the deficiency. If the deficiency is not corrected within ten (10) days of receipt of the application, the application must be rejected. In the event the life insurance policy or annuity contract is issued differently than applied for, the Disclosure Statement will reflect the correct values.



AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK

888-501-4043 | LAD.AmericanNational.com

For Agent Use Only; Not for Distribution or Use with Consumers.



Mailing Address:
Mail Processing Center, Life Insurance Administration, 1949 E Sunshine St, Springfield, MO 65899-0001
Business: (866) 490-3163

**DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK
DEFINITION OF REPLACEMENT**

IN ORDER TO DETERMINE WHETHER YOU ARE REPLACING OR OTHERWISE CHANGING THE STATUS OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS, AND IN ORDER TO RECEIVE THE VALUABLE INFORMATION NECESSARY TO MAKE A CAREFUL COMPARISON IF YOU ARE CONTEMPLATING REPLACEMENT, THE AGENT OR BROKER IS REQUIRED TO ASK YOU THE FOLLOWING QUESTIONS AND EXPLAIN ANY ITEMS THAT YOU DO NOT UNDERSTAND.

AS PART OF YOUR PURCHASE OF A NEW LIFE INSURANCE POLICY OR A NEW ANNUITY CONTRACT, HAS EXISTING COVERAGE BEEN, OR IS IT LIKELY TO BE:

- (1) LAPSED, SURRENDERED, PARTIALLY SURRENDERED, FORFEITED, ASSIGNED TO THE INSURER REPLACING THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT, OR OTHERWISE TERMINATED?
YES _____ NO _____
- (2) CHANGED OR MODIFIED INTO PAID-UP INSURANCE; CONTINUED AS EXTENDED TERM INSURANCE OR UNDER ANOTHER FORM OF NONFORFEITURE BENEFIT; OR OTHERWISE REDUCED IN VALUE BY THE USE OF NONFORFEITURE BENEFITS, DIVIDEND ACCUMULATIONS, DIVIDEND CASH VALUES OR OTHER CASH VALUES? YES _____ NO _____
- (3) CHANGED OR MODIFIED SO AS TO EFFECT A REDUCTION EITHER IN THE AMOUNT OF THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT OR IN THE PERIOD OF TIME THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT WILL CONTINUE IN FORCE? YES _____ NO _____
- (4) REISSUED WITH A REDUCTION IN AMOUNT SUCH THAT ANY CASH VALUES ARE RELEASED, INCLUDING ALL TRANSACTIONS WHEREIN AN AMOUNT OF DIVIDEND ACCUMULATIONS OR PAID-UP ADDITIONS IS TO BE RELEASED ON ONE OR MORE OF THE EXISTING POLICIES?
YES _____ NO _____
- (5) ASSIGNED AS COLLATERAL FOR A LOAN OR MADE SUBJECT TO BORROWING OR WITHDRAWAL OF ANY PORTION OF THE LOAN VALUE, INCLUDING ALL TRANSACTIONS WHEREIN ANY AMOUNT OF DIVIDEND ACCUMULATIONS OR PAID-UP ADDITIONS IS TO BE BORROWED OR WITHDRAWN ON ONE OR MORE EXISTING POLICIES? YES _____ NO _____
- (6) CONTINUED WITH A STOPPAGE OF PREMIUM PAYMENTS OR REDUCTION IN THE AMOUNT OF PREMIUM PAID? YES _____ NO _____

IF YOU HAVE ANSWERED YES TO ANY OF THE ABOVE QUESTIONS, A REPLACEMENT AS DEFINED BY NEW YORK INSURANCE REGULATION NO. 60 HAS OCCURRED OR IS LIKELY TO OCCUR AND YOUR AGENT OR BROKER IS REQUIRED TO PROVIDE YOU WITH THE **IMPORTANT** NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS. YOU WILL ALSO RECEIVE A COMPLETED DISCLOSURE STATEMENT NO LATER THAN THE TIME YOUR NEW POLICY OR NEW CONTRACT IS DELIVERED.

DATE SIGNATURE OF APPLICANT PRINTED NAME

DATE SIGNATURE OF APPLICANT PRINTED NAME

TO THE BEST OF MY KNOWLEDGE, A REPLACEMENT IS INVOLVED IN THIS TRANSACTION:

YES _____ NO _____

DATE SIGNATURE OF AGENT OR BROKER PRINTED NAME



**DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK
IMPORTANT NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE
INSURANCE POLICIES OR ANNUITY CONTRACTS**

THIS NOTICE IS FOR YOUR BENEFIT AND REQUIRED BY 11 NYCRR PART 51 (INSURANCE REGULATION 60)

YOU ARE CONTEMPLATING THE PURCHASE OF A LIFE INSURANCE POLICY OR ANNUITY CONTRACT IN CONNECTION WITH THE SURRENDER, LAPSE OR CHANGE OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS. THE AGENT OR BROKER IS REQUIRED TO GIVE YOU THIS NOTICE. A SIGNED DISCLOSURE STATEMENT WILL ALSO BE PROVIDED TO YOU CONTAINING THE SUMMARY RESULT COMPARISON FOR THE NEW LIFE INSURANCE POLICY OR ANNUITY CONTRACT AND ANY LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO BE CHANGED THAT SETS FORTH THE FACTS OF THE TRANSACTION AND ITS ADVANTAGES AND DISADVANTAGES TO YOU. YOUR DECISION COULD BE A GOOD ONE - OR A MISTAKE - SO MAKE SURE YOU UNDERSTAND THE FACTS. YOU SHOULD:

1. CAREFULLY STUDY THE DISCLOSURE STATEMENT, WHICH INCLUDES A SUMMARY RESULT COMPARISON, UNTIL YOU ARE SURE YOU UNDERSTAND FULLY THE EFFECT OF THE TRANSACTION. **THE DISCLOSURE STATEMENT IS REQUIRED TO BE PROVIDED TO YOU NO LATER THAN UPON DELIVERY OF THE POLICY OR CONTRACT.**
2. ASK THE COMPANY, AGENT OR BROKER FROM WHOM YOU BOUGHT YOUR EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO REVIEW WITH YOU THE TRANSACTION. YOU MAY BE ABLE TO EFFECT THE CHANGES YOU DESIRE MORE ADVANTAGEOUSLY WITH THEM.
3. CONSULT YOUR TAX ADVISOR. THERE MAY BE UNFAVORABLE TAX IMPLICATIONS ASSOCIATED WITH THE CONTEMPLATED CHANGES TO YOUR EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS.

As a general rule, it is often not advantageous to drop or change existing coverage in favor of new coverage, whether issued by the same or a different insurance company. Some of the reasons it may be disadvantageous are:

1. The amount of the annual premium under an existing life insurance policy may be lower than that called for by a new life insurance policy having the same or similar benefits. Any replacement of the same type of policy will normally be at a higher premium rate based upon the insured's then attained age.
2. Since the initial costs of a life insurance policy are charged against the cash value increases in the earlier life insurance policy years, the replacement of an old life insurance policy by a new one results in the policyholder sustaining the burden of these costs twice. Annuity contracts usually contain provision for surrender charges, therefore a replacement involving annuity contracts may result in the imposition of surrender charges.
3. The incontestable and suicide clauses begin anew in a new life insurance policy. This could result in a claim being denied under the new life insurance policy that would have been paid under the life insurance policy that was replaced.



4. An existing life insurance policy or annuity contract often has more favorable provisions than a new life insurance policy or annuity contract in areas such as loan interest rate, settlement options, disability benefits and tax treatment.
5. There may have been changes in your health since the purchase of the existing coverage.
6. The insurance company with which you have existing coverage can often make a desired change on terms that would be more favorable than if you replaced existing coverage with new coverage.

YOU HAVE THE RIGHT, WITHIN 60 DAYS FROM THE DATE OF DELIVERY OF A NEW LIFE INSURANCE POLICY OR ANNUITY CONTRACT, TO RETURN IT TO THE INSURER AND RECEIVE AN UNCONDITIONAL FULL REFUND OF ALL PREMIUMS OR CONSIDERATIONS PAID ON IT, OR IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, A PAYMENT OF THE CASH SURRENDER BENEFITS PROVIDED UNDER THE POLICY OR CONTRACT, PLUS THE AMOUNT OF ALL FEES AND OTHER CHARGES DEDUCTED FROM GROSS CONSIDERATIONS OR IMPOSED UNDER THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT, AND MAY HAVE THE RIGHT TO REINSTATE OR RESTORE ANY LIFE INSURANCE POLICIES AND ANNUITY CONTRACTS THAT WERE SURRENDERED, LAPSED OR CHANGED IN THE TRANSACTION TO THEIR FORMER STATUS TO THE EXTENT POSSIBLE AND IN ACCORDANCE WITH THE INSURER'S PUBLISHED REINSTATEMENT RULES TO THE EXTENT SUCH RULES ARE NOT INCONSISTENT WITH THE PROVISIONS OF 11 NYCRR PART 51 (INSURANCE REGULATION 60).

IMPORTANT: THIS RIGHT SHOULD NOT BE VIEWED AS REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT TO THE SAME CONDITION AS IF IT HAD NEVER BEEN REPLACED. THERE MAY BE CONSEQUENCES IN REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT, INCLUDING BUT NOT LIMITED TO:

- * THE RIGHT TO REINSTATE OR RESTORE YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT APPLIES ONLY TO COMPANIES SUBJECT TO NEW YORK STATE INSURANCE LAWS;
- * YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT IS SUBJECT TO YOUR SPECIFIC COMPANY'S REINSTATEMENT RULES, WHICH MAY VARY FROM COMPANY TO COMPANY. THESE RULES MAY REQUIRE PAYMENT OF BOTH PREMIUM AND INTEREST; HOWEVER, YOU WILL NOT BE SUBJECT TO EVIDENCE OF INSURABILITY, OR A NEW CONTESTABLE OR SUICIDE PERIOD;
- * YOU MAY NOT RECEIVE THE INTEREST OR INVESTMENT PERFORMANCE DURING THE PERIOD THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT WAS REPLACED; AND
- * THERE MAY BE UNFAVORABLE FEDERAL INCOME TAX CONSEQUENCES AS A RESULT OF THE REINSTATEMENT OF YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT.

IMPORTANT: IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, THE VALUE OF THE POLICY OR CONTRACT MAY INCREASE OR DECREASE DURING THE 60 DAY PERIOD DEPENDING ON THE PERFORMANCE OF THE UNDERLYING INVESTMENTS, WHICH MAY EFFECT THE VALUE OF THE REFUND YOU RECEIVE.

I HEREBY ACKNOWLEDGE THAT I READ THE ABOVE "IMPORTANT NOTICE" AND HAVE RECEIVED A COPY OF SAME.

DATE: _____ SIGNATURE OF APPLICANT: _____

DATE: _____ SIGNATURE OF APPLICANT: _____



Notification of Potential Replacement and Authorization to Release Information
AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK

Mailing Address:
 Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
 Business: (866) 490-3163



Section 1. Existing Insurer's Information

(Please provide the Reg60 Contact address for the company being replaced listed on the New York State Department of Financial Services website, <http://www.dfs.ny.gov/insurance/reg60/reg60contacts.htm>.)

Company Name: _____

Attention: _____

Street Address: _____

City, State, Zip: _____

Phone: _____ Fax: _____

Policy/Contract Owner(s) Name, DOB, Address: _____

Policy/ContractNumber(s): _____

Section 2. Replacing Agent's/Broker's Information

Agent/Broker's Name: _____

Street Address: _____

City, State, Zip: _____

Phone: _____ Fax: _____

(To be completed by American National Home Office)

ANICONY Contract Number: _____

ANICONY Product Applying For: _____ Qualified or Non-Qualified

Immediate or Deferred

Section 3. Authorization to Release Information

The policy/contract listed above may be replaced. By signing below, the contract owner(s) authorizes and request the above named replacing agent and American National Life Insurance Company of New York to obtain account information from the current insurer related to the existing life insurance policy or annuity contract. Please provide the information, on the above named policy/contract, necessary to complete the "Disclosure Statement".

Signature of Owner: _____ Date: _____

Signature of Owner: _____ Date: _____

Annuity Contracts	Policy # 1	Policy # 2
Policy Number:		
Name of Insured(s)		
Name of Policyowner(s):		
*Type of Annuity:		
Issue Date:		
Current Interest Rate:		
Guaranteed Interest Rate:		
Account Value:		
Surrender Charge (Amt):		
Plus/Minus MVA (if any) (Amt):		
Surrender Value:		
<i>If variable use hypothetical rates of returns 0%, 6%, 12%</i> SV @ Guar Rate in 5 yrs: SV @ Guar Rate in 10 yrs:		
SV @ Current Rate in 5 yrs: SV @ Current Rate in 10 yrs:		
DB @ Guar Rate in 5 yrs: DB @ Guar Rate in 10 yrs:		
DB @ Current Rate in 5 yrs: DB @ Current Rate in 10 yrs:		
Life Contracts	Policy # 1	Policy # 2
Policy Number:		
Name of Insured(s)		
Name of Policyowner(s):		
Type of Life Product:		
Face Amount:		
Rider (s) Type and Amount:		
Issue Date:		
Surrender Charge: (amt)		
Guaranteed Interest Rate:		
Loan Interest Rate:		
Contestable Expiry Date:		
Suicide Expiry Date:		
DB Reduction to: (Face)		
Reduced Paid-Up For: (Face)		
Extended Term For: (Date)		
Cash Release at Time of Change Date and Amount:		
Annual Premium Amt At Present: 5 Years Hence: 10 Years Hence:		

Surrender Value At Present: 5 Years Hence: 10 Years Hence:		
Death Benefit At Present: 5 Years Hence: 10 Years Hence:		
Dividends At Present: 5 Years Hence: 10 Years Hence:		

*If the existing contract is a deferred annuity, please provide details regarding the guaranteed immediate income options available under the existing policy including the monthly payout amounts available under each option.



Mailing Address Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Phone 1-866-490-3163



Page 1 of 2

1 Applicant Information

Applicant Name

2 Sales Material

Other than the required Product Disclosure, please indicate below all sales material used with the client in the sale of this contract. If an item is not listed, a copy of it should be submitted with the application.

Annuities

<p>ASIA PLUS 7 Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form ANY-10773)</p> <p><input type="checkbox"/> EIA Disclosure (Form ANY-208)</p> <p><input type="checkbox"/> Rate Lock Procedure (Form ANY-10789)</p> <p><input type="checkbox"/> Illustration</p> <p>ASIA PLUS 10 Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form ANY-10774)</p> <p><input type="checkbox"/> EIA Disclosure (Form ANY-208)</p> <p><input type="checkbox"/> Rate Lock Procedure (Form ANY-10789)</p> <p><input type="checkbox"/> Illustration</p>	<p>WealthQuest Citadel 5 Diamond Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10593)</p> <p><input type="checkbox"/> Illustration</p> <p>WealthQuest Citadel 7 Diamond Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10597)</p> <p><input type="checkbox"/> Illustration</p> <p>Palladium Multi-Year Guarantee Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 4884)</p> <p><input type="checkbox"/> Illustration</p>	<p>Palladium Immediate Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 10273)</p> <p><input type="checkbox"/> Illustration</p> <p>Century Plus Annuity–NY</p> <p><input type="checkbox"/> Brochure (Form 11011)</p> <p><input type="checkbox"/> Illustration</p>
--	---	--

Life Insurance

<p>Signature Guaranteed Universal Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10801)</p> <p><input type="checkbox"/> Preliminary Information</p>	<p>Signature Indexed Universal Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10694)</p> <p><input type="checkbox"/> Equity Indexed Disclosure (Form ANY-72)</p> <p><input type="checkbox"/> Illustration</p>	<p>Signature Whole Life Insurance–NY</p> <p><input type="checkbox"/> Brochure (Form 10916)</p> <p><input type="checkbox"/> Illustration</p>
--	--	--

3 Other Sales Material

If any other sales material used, please list:

4 Signatures

I verify that all sales material used in the sale and writing of this application is contained in the above list, that copies of any sales material used but not listed above are attached and if a replacement, is within American National Life Insurance Company of New York's written position with respect to the acceptability of replacements.

Agent Name

Agent Code

x _____
Signature of Agent

Date: Month / Day / Year

Rate Lock Procedures

New York



American National Life Insurance Company of New York has rate lock provisions in place to allow our customers and agents time to secure the best rates in effect. American National Life Insurance Company of New York issues fixed deferred and immediate annuities upon receipt of all premium(s) and paperwork in good order. “Good Order” means that 1) all required forms are properly completed and signed and 2) the agent is licensed and appointed. Paperwork deemed to be not in good order will result in delays in the annuity being issued.

The effective date of a fixed deferred or immediate annuity will be the date the premium is received at American National Life Insurance Company of New York. If more than one premium is received for the same annuity, the effective date of the policy will be the date the last premium is received.

Cash with Application (CWA)

- To “lock-in” the previous month’s interest rate, the application, check, and Definition of Replacement form must be signed and dated in the prior month. The application, check, and Definition of Replacement form must be received within the first three business days of the month. Applications received after the third business day of the month will receive the then-current “new money” rates.
- To “lock-in” a quote for a single premium immediate annuity, the application, proposal, check, and Definition of Replacement form must be received within seven days from the date the proposal was prepared. Applications received beyond the seventh day will receive annuity payments based upon current calculations in effect on the date of issue.

Wires

To “lock-in” the previous month’s interest rate, the application and Definition of Replacement form must be signed and dated in the prior month. The application, Definition of Replacement form, and wire must be received within the first three business days of the month. Applications received after the third business day of the month will receive the then-current “new money” rates.

1035 Exchange, Transfer, Rollover, or Transfer of Funds from Non-Insurance Accounts to Non-Qualified Annuities

- To “lock-in” the previous month’s interest rate, the application must be received within the first three business days of the month. A 60-day rate lock period begins on the date the application is signed.
- A 60-day rate lock period will apply to 1035 exchanges, transfers, rollovers and transfer of funds from non-insurance accounts to non-qualified annuities. The request may be initiated by the agent, client or American National Life Insurance Company of New York.
- If multiple premiums are expected, the annuity will not be issued until all premiums have been received. If the last premium is received after the expiry of the 60-day rate lock period, the rate lock will not apply to any of the premium.
- Transferred funds from non-qualified non-insurance funds which would qualify for the 60-day rate lock period include Mutual Fund Shares, Certificates of Deposit, Brokerage Accounts, or any other financial institution funds. Non-qualified funds which would not qualify for the 60-day rate lock period include funds from a checking or savings accounts.
- On the date of issue, the contract will be credited with the higher rate in effect on the date the Application and the Definition of Replacement form was signed or the then-current “new money” rate in effect. Premium(s) received after the expiry of the 60-day rate lock will receive the then-current “new money” rates. Rates that are in effect for any period between the application date and the issue date are not considered.

The Rate Which American National Life Insurance Company of New York Will Lock Varies by Product

- **Fixed Deferred Annuities**
The rate lock date will be the date that produces the greater declared accumulation interest rate. The annuity will be issued with the greater declared accumulation interest rate in effect on the date the Application and the Definition of Replacement form was signed or on the date of issue.
- **Single Premium Immediate Annuities**
The rate lock will be based on the highest annuity payment calculated on the date the Application and the Definition of Replacement form was signed or on the date of issue.
- **Indexed Annuity**
The rate lock will be based on the crediting factors in effect on the date the contract is issued. If the annuity is a replacement or exchange, please see the rate lock procedures for ASIA PLUS.
(Form ANY-10789)

For Agent Use Only; Not for Distribution or Use with Consumers.



AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK | Glenmont, New York
888-501-4043 | LAD.AmericanNational.com
For Agent Use Only; Not for Distribution or Use with Consumers.

LAD10071 | 08-23

5. Policy/Contract/Account Statement

Policy/Contract/Account Included *If policy/contract/account is not lost, please submit with this form.*

Certificate of Lost Policy/Contract/Account

I certify that the above numbered policy/contract/account has been lost or destroyed and to the best of my knowledge and belief, is not in anyone's possession.

Not Applicable, The Existing Policy/Contract/Account is a Partial Transfer or Direct Rollover.

6. Required Minimum Distribution (RMD) Information

If this rollover is being made during or after the first year for which you must take a required minimum distribution, you must **satisfy the RMD prior to rolling over your qualified account(s).**

If you have attained the age in which you are required to take required minimum distributions, and are requesting a Trustee to Trustee Transfer, select one of the following:

I have or will satisfy my RMD from another source.

Distribute my RMD to me before transferring my qualified funds.

7. Special Instructions

8. Acceptance of Funds (To be completed by American National Life Insurance Company of New York)

This is to certify that American National Life Insurance Company of New York will accept the funds to establish a qualified annuity. Please do not withhold any taxes from the amount being transferred.

American National Life Insurance Company of New York
P.O. Box 4408
Springfield, MO 65808-4408
1-866-490-3163

If shipping via overnight service:

American National Life Insurance Company of New York
Mail Processing Center
Attn: New York Unit 4408
1949 E. Sunshine St.
Springfield, MO 65899-0001

Please make check payable to: American National Life Insurance Company of New York

By _____ (Signature/Title) Date _____



Appendix 11

AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK



page 1 of 2

Mailing Address:

Mail Processing Center, Life Insurance Administration, 1949 E Sunshine St, Springfield, MO 65899-0001
Business: (866) 490-3163

**DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK
DEFINITION OF REPLACEMENT**

IN ORDER TO DETERMINE WHETHER YOU ARE REPLACING OR OTHERWISE CHANGING THE STATUS OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS, AND IN ORDER TO RECEIVE THE VALUABLE INFORMATION NECESSARY TO MAKE A CAREFUL COMPARISON IF YOU ARE CONTEMPLATING REPLACEMENT, THE AGENT OR BROKER IS REQUIRED TO ASK YOU THE FOLLOWING QUESTIONS AND EXPLAIN ANY ITEMS THAT YOU DO NOT UNDERSTAND.

AS PART OF YOUR PURCHASE OF A NEW LIFE INSURANCE POLICY OR A NEW ANNUITY CONTRACT, HAS EXISTING COVERAGE BEEN, OR IS IT LIKELY TO BE:

- (1) LAPSED, SURRENDERED, PARTIALLY SURRENDERED, FORFEITED, ASSIGNED TO THE INSURER REPLACING THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT, OR OTHERWISE TERMINATED?
YES _____ NO _____
- (2) CHANGED OR MODIFIED INTO PAID-UP INSURANCE; CONTINUED AS EXTENDED TERM INSURANCE OR UNDER ANOTHER FORM OF NONFORFEITURE BENEFIT; OR OTHERWISE REDUCED IN VALUE BY THE USE OF NONFORFEITURE BENEFITS, DIVIDEND ACCUMULATIONS, DIVIDEND CASH VALUES OR OTHER CASH VALUES? YES _____ NO _____
- (3) CHANGED OR MODIFIED SO AS TO EFFECT A REDUCTION EITHER IN THE AMOUNT OF THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT OR IN THE PERIOD OF TIME THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT WILL CONTINUE IN FORCE? YES _____ NO _____
- (4) REISSUED WITH A REDUCTION IN AMOUNT SUCH THAT ANY CASH VALUES ARE RELEASED, INCLUDING ALL TRANSACTIONS WHEREIN AN AMOUNT OF DIVIDEND ACCUMULATIONS OR PAID-UP ADDITIONS IS TO BE RELEASED ON ONE OR MORE OF THE EXISTING POLICIES?
YES _____ NO _____
- (5) ASSIGNED AS COLLATERAL FOR A LOAN OR MADE SUBJECT TO BORROWING OR WITHDRAWAL OF ANY PORTION OF THE LOAN VALUE, INCLUDING ALL TRANSACTIONS WHEREIN ANY AMOUNT OF DIVIDEND ACCUMULATIONS OR PAID-UP ADDITIONS IS TO BE BORROWED OR WITHDRAWN ON ONE OR MORE EXISTING POLICIES? YES _____ NO _____
- (6) CONTINUED WITH A STOPPAGE OF PREMIUM PAYMENTS OR REDUCTION IN THE AMOUNT OF PREMIUM PAID? YES _____ NO _____

IF YOU HAVE ANSWERED YES TO ANY OF THE ABOVE QUESTIONS, A REPLACEMENT AS DEFINED BY NEW YORK INSURANCE REGULATION NO. 60 HAS OCCURRED OR IS LIKELY TO OCCUR AND YOUR AGENT OR BROKER IS REQUIRED TO PROVIDE YOU WITH THE **IMPORTANT** NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS. YOU WILL ALSO RECEIVE A COMPLETED DISCLOSURE STATEMENT NO LATER THAN THE TIME YOUR NEW POLICY OR NEW CONTRACT IS DELIVERED.

DATE SIGNATURE OF APPLICANT PRINTED NAME

DATE SIGNATURE OF APPLICANT PRINTED NAME

TO THE BEST OF MY KNOWLEDGE, A REPLACEMENT IS INVOLVED IN THIS TRANSACTION:

YES _____ NO _____

DATE SIGNATURE OF AGENT OR BROKER PRINTED NAME



Non-Qualified Transfer and 1035 Exchange Request

AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK

page 1 of 3

Mailing Address:
Mail Processing Center, P.O. Box 4408, Springfield, MO 65808-4408
Business: (866) 490-3163



This form can be used to accomplish a FULL or a PARTIAL Exchange of policies pursuant to Internal Revenue Code (IRC) Section 1035. Complete either section 2 for 1035 Exchanges or section 3 for Non-1035 Exchanges. A separate form must be submitted for each surrendering company and for each existing Policy/Contract/Account Number. Check with both the receiving and surrendering company for form requirements specific to the transaction that is being initiated.

New ANICO Annuity Contract **Existing ANICO Contract Number:** _____

1. Funds Coming From

Transfer Company Name: _____ | **Transfer Company Phone Number:** _____ | **Transfer Company Fax Number:** _____

Transfer Company Address: Number/Street _____ | **City** _____ | **State** _____ | **Zip** _____

Name of Insured/Annuitant*: _____ | **Social Security Number:** _____

Name of Owner: _____ | **Social Security Number:** _____

Name of Joint Owner: _____ | **Social Security Number:** _____

Policy/Contract/Account Number with Transfer Company: _____

► NOTE:

- **The Owner and Insured/Annuitant information must match the existing policy/contract/account held at the other carrier.**
- **Joint Annuitant's are Only Accepted on Immediate Annuities.**

2. Authorization for 1035 Exchange, Non-Qualified Policy/Contract/Account Only

I/We direct the Institution named above to liquidate and transfer the assets to American National Life Insurance Company of New York in order to set up a Non-Qualified account: *(Must Specify)*

Immediately Effective Date: ____/____/____

Full 1035 Exchange \$ _____

The Assignor hereby designates American National Life Insurance Company of New York as beneficiary of the above policy/contract/account. Immediately following the above beneficiary designation, Assignor does hereby assign and transfer without exceptions, limitations or reservation to American National Life Insurance Company of New York all assignable benefits, interest, property, rights, claims, options, privileges, obligations and title in the policy/contract in exchange for a new policy/contract as described in Assignor's application to American National Life Insurance Company of New York for such policy/contract. Assignor and American National Life Insurance Company of New York expressly represent and recognize that the sole purpose of this assignment is to affect an exchange of insurance policies/contracts. Assignor represents and agrees that Assignor has consulted his/her own tax advisor regarding the tax consequences of this transaction. Assignor represents and agrees that American National Life Insurance Company of New York has made no representations concerning Assignor's tax treatment under Internal Revenue Code Section 1035 or otherwise as a result of this transaction. American National Life Insurance Company of New York assumes no responsibility or liability for the assignor's tax treatment under Internal Revenue Code Section 1035(a) or otherwise as a result of this transaction.

Partial 1035 Exchange \$ _____ _____ %

I understand the Internal Revenue Service may take the position that an exchange of a portion of an existing life insurance policy/annuity contract for a new life insurance policy or an annuity contract, or the exchange of a portion of an existing life insurance or annuity contract for a new life insurance policy or annuity contract, does not qualify as a valid exchange under Section 1035 of the Internal Revenue Code. I understand, acknowledge, and agree that American National Life Insurance Company of New York assumes no liability or responsibility for any tax consequences associated with the proposed partial exchange.

Please complete the information below if 1035 Exchange includes loan value:

\$ _____ **Amount of 1035 Exchange** \$ _____ **Amount of loan included in 1035 Exchange**
(Not available with all products)

Appropriate loan form must be submitted with the application if transferring loan value.

3. Non-Qualified Transfer of Funds (Non-1035 Exchange)

I/We direct the Institution named above to liquidate and transfer the assets to American National Life Insurance Company of New York in order to set up a Non-Qualified policy/contract: *(Must Specify)*

- | | |
|---|---|
| <input type="checkbox"/> Immediately | <input type="checkbox"/> Effective Date: ____/____/____ |
| <input type="checkbox"/> Mutual Funds Shares | <input type="checkbox"/> Certificate of Deposit |
| <input type="checkbox"/> Brokerage Account | <input type="checkbox"/> Money Market |
| | <input type="checkbox"/> Other _____ |

I wish to liquidate and transfer:

- | | |
|--|--|
| <input type="checkbox"/> Entire Value | <input type="checkbox"/> Partial Value, in the amount of \$ _____ or _____% of the above referenced policy/contract/account directly to the receiving company |
|--|--|

4. Policy/Contract/Account Statement (Only applicable for 1035 Exchanges for Life Contract or Annuity Policies)

- Policy/Contract/Account Included *(If contract is not lost, please submit with this form.)*
- Certificate of Lost Policy/Contract/Account

I/We certify that the above numbered policy/contract/account has been lost or destroyed and to the best of my/our knowledge and belief, is not in anyone's possession.

- Not Applicable, The Existing Policy/Contract/Account is a Partial Exchange.

5. Special Instructions

6. Signatures

I/We agree that (1) American National Life Insurance Company of New York is participating in this transaction at my specific request and as an accommodation to me; (2) American National Life Insurance Company of New York and its representatives make no representation concerning treatment under IRC Section 1035(a) or otherwise; (3) American National Life Insurance Company of New York assumes no responsibility nor any liability for the validity of this transaction or for the tax treatment under IRC Section 1035(a) and assumes that I/We consulted a tax advisor; (4) No person, firm, or corporation has a legal or equitable interest under the above referenced policy/contract/account, except the undersigned, and no proceedings of either a legal or equitable nature have been instituted or are pending against the undersigned or involving the above referenced policy/contract/account; and (5) the full-partial distribution from my existing policy/contract/account may be subject to surrender charges.

I/We authorize the transaction described above.

For the benefit of: _____

Date at _____ this _____ day of _____, _____
 (City, State)

- | | |
|---|---|
| x _____
Signature of Insured/Annuitant | x _____
Signature of Joint Annuitant (for Immediate Annuities) |
| x _____
Signature of Owner (if other than Annuitant) | x _____
Signature of Joint Owner (if other than Annuitant) |
| x _____
Signature of Guarantee (if Required) | x _____
Signature of Agent |

Signature Requirements:

Joint Owners - All owners must sign.

Custodian - Custodian must sign with the Custodian designation next to name.

Guardian - Guardian must sign with Guardian designation next to name and provide guardianship paperwork.

Power of Attorney - Attorney-in-Fact must sign with POA designation next to name.

Trust - All Trustees must sign if required by trust and must include the Trustee title next to signature.

7. Acceptance of Funds (To be completed by American National Life Insurance Company of New York)

This is to certify that American National Life Insurance Company of New York will accept the funds to establish a qualified annuity. Please do not withhold any taxes from the amount being transferred.

American National Life Insurance Company of New York
P.O. Box 4408
Springfield, MO 65808-4408
1-866-490-3163

If shipping via overnight service:

American National Life Insurance Company of New York
Mail Processing Center
Attn: New York Unit 4408
1949 E. Sunshine St.
Springfield, MO 65899-0001

Please make check payable to: American National Life Insurance Company of New York

By _____ Date _____
(Signature/Title)

For all 1035 Exchanges, please provide the Cost Basis Information for the current policy/contract/account.